

“ The Zachary Team's workshops are easy to understand and incredibly helpful. I learned more in an hour than I did in weeks of online research!

— Lauren P., Workshop Attendee ”



INTERESTED IN LEARNING MORE ABOUT REAL ESTATE & FINANCIAL WELLNESS

Thanks to your company's partnership with The Zachary Team, you have access to quarterly workshops and educational sessions tailored to support your real estate journey and needs

These workshops are designed to educate, empower, and prepare you to make confident decisions when it comes to buying, selling, investing, or simply planning ahead. Whether you're just starting out or looking to expand your knowledge, there's a session for everyone and we bring the workshop to you!

WORKSHOP TOPICS INCLUDE

- **First-Time Home Buying 101** – Step-by-step guidance to confidently navigate your first home purchase
- **The Do's and Don'ts of Buying** – What to avoid (and what to focus on) during key real estate transactions
- **Guide To Homeownership** – Protect, maintain, and grow the value of your home with expert tips and long-term planning
- **Prepping Your Home for Sale** – Maximize value and minimize stress with our home prep checklist and vendor tips
- **Real Estate Investing for Beginners** – Build wealth with long- or short-term rentals, Airbnb, or Home Hacking strategies
- **Building Equity for Your Children** – Learn how to use real estate to create generational wealth
- **Trusts, 1031 Exchanges & Asset Protection** – Strategies for advanced planning and long-term real estate success
- **Solar Power at Home: Pros, Cons & Rebates** – Is it worth it? Understand the math, savings, and options
- **Mastering Home Insurance** – Understand what's covered, what's not, and how to choose the right policy
- **Mortgage 101 & Financing Options** – What lenders look for, types of loans, down payment strategies, and more
- **Property Taxes & Homestead Exemptions** – How to reduce your taxable home value and avoid surprises
- **Refinancing Your Home the Smart Way** – Lower your monthly payment or pay off your loan faster

For more information or to request a workshop contact your HR



210-504-5301



www.gabrielandkristina.com

*Hiring The Zachary Team or partners may include standard service fees

**Ask about the discounts available to all participants